And:

Contract / Revision

151354

Estimate #

## CONTRACT

Product

WHIO-TV WHIOT V PO Box 809606 Chicago, IL 60680-9606 (855) 333-2676

STRICKLAND SENATE

Contract Dates 10/17/16 - 10/26/16

Advertiser Pol/T Strickland/D/Sen/OH-A 08339007

Alt Order #

Original Date / Revision 08/18/16 / 08/18/16

Product 1/2

Billing Cycle Billing Calendar Cash/Trade EOM/EOC Broadcast Cash Property Account Executive Sales Office WHIO-TV Chicago CoxReps CoxReps Chicag

Special Handling

Demographic Households

Agy Code Advertiser Code

Agency Ref Advertiser Ref 2925

51552

**AKPD Message & Media** 730 N Franklin St Suite 404

Chicago, IL 60610

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*Line Ch Start Date	e End Date Descripti	ion Tim	rt/End ie	Days	Length	Spots/ Week	Rate PCodeRtn	Type	Cnoto	
Week: 10/17/16 10/	10/17/16 Daybreak 1 <u>d Date</u> <u>Weekdays</u> 1/23/16 1	Edition 530a5:30 Spots/Week 1	AM-6:00 AM <u>Rate</u> \$825.00		:30		P-02	NM	1	\$825.00
Week: 10/17/16 10/	/23/16 -1	Edition 6a 6:00 Spots/Week 1	AM-7:00 AM <u>Rate</u> \$1,100.00		:30		P-02	NM	1	\$1,100.00
Week: 10/17/16 10/2	10/20/16 Daybreak d <u>Date</u> <u>Weekdays</u> 23/161	Spots/Week 1	Rate \$1,100.00		:30		P-02	NM	1	\$1,100.00
<u>Start Date</u> <u>End</u> Week: 10/17/16 10/2	23/161	Edition 6a 6:00 a Spots/Week 1	AM-7:00 AM <u>Rate</u> \$1,100.00		:30		P-02	NM	1	\$1,100.00
<u>Start Date</u> <u>End</u> Week: 10/17/16 10/2	10/17/16 CBS This M   Date	Morning 7:00 A Spots/Week 1	AM-9:00 AM <u>Rate</u> \$900.00		:30		P-02	NM	1	\$900.00
<u>Start Date</u> <u>End</u> Week: 10/17/16 10/2	10/19/16 CBS This N <u>Date</u> <u>Weekdays</u> 13/161	Spots/Week 1	AM-9:00 AM <u>Rate</u> \$900.00		:30		P-02	NM	1	\$900.00
Week: 10/17/16 End 10/2	10/21/16 CBS This M <u>Date</u> <u>Weekdays</u> 3/161	forning 7:00 A Spots/Week 1	AM-9:00 AM Rate \$900.00		:30		P-02	NM	1	\$900.00
<u>Start Date</u> <u>End</u> Week: 10/17/16 10/23		9:00 A Spots/Week 1	M-10:00 AN <u>Rate</u> \$500.00		:30		P-02	NM	1	\$500.00
<u>Start Date</u> <u>End I</u> 10/23	3/161	Spots/Week	AM-11:00 A <u>Rate</u> \$550.00		:30		P-02	NM	1	\$550.00
N 10 WHIO 10/17/16 1 <u>Start Date</u> <u>End [</u> Week: 10/17/16 10/23		Right 11:00 A Spots/Week 1	AM-12:00 F Rate \$1,400.00		:30		P-02	NM	1	\$1,400.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.



 Contract Dates
 Product
 Estimate #

 10/17/16 - 10/26/16
 STRICKLAND SENATE

 Advertiser
 Original Date / Revision

 Pol/T Strickland/D/Sen/OI
 08/18/16 / 08/18/16

*Line Ch Start Date End Date Descriptio	Start/End n Time	Spots/ Days Length Week	Rate PCodeRtn	Tuno Snote	Amount
Start Date End Date Weekdays	Spots/Week Rate	Days Length Week	Nate PCodeRtii	Type Spots	s Amount
	r 7 @ noor12:00 PM-12:30 F	:30	P-02	NM	1 \$1,500.00
N 12 WHIO 10/21/16 10/21/16 NewsCente  Start Date End Date Weekdays  Week: 10/17/16 10/23/161		:30	P-02	NM	1 \$1,500.00
N 13 WHIO 10/17/16 10/17/16 M-F 4p-5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 1	4:00 PM-5:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$800.00	:30	P-02	NM	1 \$800.00
N 14 WHIO 10/19/16 10/19/16 M-F 4p-5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/161	4:00 PM-5:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$800.00	:30	P-02	NM	1 \$800.00
N 15 WHIO 10/20/16 10/20/16 M-F 4p-5p  Start Date End Date Weekdays  Week: 10/17/16 10/23/161	4:00 PM-5:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$800.00	:30	P-02	NM	\$800.00
N 16 WHIO 10/21/16 10/21/16 M-F 4p-5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/161	4:00 PM-5:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$800.00	:30	P-02	NM	\$800.00
N 17 WHIO 10/18/16 10/18/16 NewsCenter <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 -1	<u>Spots/Week</u> <u>Rate</u> 1 \$1,800.00	:30	P-02	NM 1	\$1,800.00
N 18 WHIO 10/20/16 10/20/16 NewsCenter  Start Date End Date Weekdays  Week: 10/17/16 10/23/161	<u>Spots/Week</u> <u>Rate</u> 1 \$1,800.00	:30	P-02	NM 1	\$1,800.00
N 19 WHIO 10/21/16 10/21/16 NewsCenter  Start Date End Date Weekdays  Week: 10/17/16 10/23/161	<u>Spots/Week</u> <u>Rate</u> 1 \$1,800.00	:30	P-02	<b>NM</b> 1	\$1,800.00
Start Date         End Date         Weekdays           Week: 10/17/16         10/23/16         1	7 530p 5:30 PM-6:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$2,000.00	:30	P-02	<b>NM</b> 1	\$2,000.00
Start Date         End Date         Weekdays           Week: 10/17/16         10/23/16        1	7 530p 5:30 PM-6:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$2,000.00	:30	P-02	<b>NM</b> 1	\$2,000.00
N 22 WHIO 10/18/16 10/18/16 NewsCenter  Start Date End Date Weekdays  Week: 10/17/16 10/23/16 -1	7 6p 6:00 PM-6:30 PM <u>Spots/Week</u> <u>Rate</u> 1 \$2,200.00	:30	P-02	<b>NM</b> 1	\$2,200.00
N 23 WHIO 10/21/16 10/21/16 NewsCenter  Start Date End Date Weekdays  Week: 10/17/16 10/23/161	<u>Spots/Week</u> <u>Rate</u> 1 \$2,200.00	:30	P-02	NM 1	\$2,200.00
N 24 WHIO 10/22/16 10/22/16 Sa-Su Early I	<u>Spots/Week</u> <u>Rate</u> 1 \$600.00	:30	P-02	NM 1	\$600.00
Week: 10/17/16 10/23/161	7:00 PM-7:30 PM <u>Spots/Week</u> <u>Rate</u> 1 \$1,850.00	:30	P-02	<b>NM</b> 1	\$1,850.00
N 26 WHIO 10/21/16 10/21/16 M-F 7p-730p	7:00 PM-7:30 PM	:30	P-02	NM 1	\$1,850.00

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WHIO-TV
PO Box 809606
Chicago, IL 60680-9606
(855) 333-2676

 Contract Dates
 Product
 Estimate #

 10/17/16 - 10/26/16
 STRICKLAND SENATE

 Advertiser
 Original Date / Revision

 Pol/T Strickland/D/Sen/OI
 08/18/16 / 08/18/16

*Line	Ch Start	Date End D	ate Descriptio		t/End	Days	Spots/ Length Week	Rate PCodeRtn	Tyne	Snots	Amount
	Start Date	End Date	Weekdays	Spots/Week	Rate	, _		rate i obacitar	Турс	Орого	Amount
	k: 10/17/16 WHIO 10/18	10/23/16	1  6 M-F 730p-8	1 n 7:30	\$1,850.00 PM-8:00 PM		:30				
	Start Date 10/17/16	End Date 10/23/16	Weekdays -1	Spots/Week	Rate \$1,850.00		.30	P-02	NM	1	\$1,850.00
	WHIO 10/20 Start Date 10/17/16	/16 10/20/1 End Date 10/23/16	6 M-F 730p-8 <u>Weekdays</u> 1	p 7:30 Spots/Week 1	PM-8:00 PM <u>Rate</u> \$1,850.00		:30	P-02	NM	1	\$1,850.00
	WHIO 10/17/ Start Date :: 10/17/16	16 10/17/1 End Date 10/23/16	6 M-Su 11p N <u>Weekdays</u> 1	ews 11:00 Spots/Week 1	PM-11:35 F Rate \$2,100.00		:30	P-02	NM	1	\$2,100.00
		16 10/19/1 <u>End Date</u> 10/23/16	6 M-F 11p Ne <u>Weekdays</u> 1	ws 11:00 Spots/Week 1	PM-11:35 F Rate \$2,100.00		:30	P-02	NM	1	\$2,100.00
	WHIO 10/21/ Start Date : 10/17/16	16 10/21/1 End Date 10/23/16	6 M-F 11p New Weekdays 1	ws 11:00 Spots/Week 1	PM-11:35 F Rate \$2,100.00		:30	P-02	NM	1	\$2,100.00
	WHIO 10/22/ Start Date : 10/17/16	16 10/22/1 End Date 10/23/16	6 M-Su 11p No <u>Weekdays</u> 1-	ews 11:00 Spots/Week 1	PM-11:35 F Rate \$2,100.00		:30	P-02	NM	1	\$2,100.00
	WHIO 10/23/ Start Date : 10/17/16	16 10/23/10 End Date 10/23/16	6 M-Su 11p No <u>Weekdays</u> 1	ews 11:00 Spots/Week 1	PM-11:35 F Rate \$2,100.00		:30	P-02	NM	1	\$2,100.00
	WHIO 10/19/ Start Date 10/17/16	16 10/19/10 End Date 10/23/16	Stephen Col <u>Weekdays</u> 1	bert 11:35 Spots/Week 1	PM-12:35 X Rate \$900.00		:30	P-02	NM	1	\$900.00
	NHIO 10/21/ Start Date 10/17/16	16 10/21/16 End Date 10/23/16	Stephen Coll Weekdays 1	bert 11:35 Spots/Week 1	PM-12:35 X <u>Rate</u> \$900.00		:30	P-02	NM	1	\$900.00
	VHIO 10/22/1 Start Date 10/17/16	6 10/22/16 End Date 10/23/16	NewsCenter Weekdays1-	7 Sa 8a 8:00 A Spots/Week 1	M-10:00 AN <u>Rate</u> \$1,200.00		:30	P-02	NM	1	\$1,200.00
Week:	VHIO 10/23/1 Start Date 10/17/16	End Date 10/23/16	Weekdays 1	Spots/Week 1	M-10:30 AN <u>Rate</u> \$1,300.00		:30	P-02	NM	1	\$1,300.00
			Tue Prime Ho Weekdays -1	our 2 9:00 P Spots/Week 1	M-10:00 PN <u>Rate</u> \$4,000.00		:30	P-02	NM	1	\$4,000.00
			Friday Prime <u>Weekdays</u> 1	Hour 2 9:00 P Spots/Week 1	M-10:00 PN <u>Rate</u> \$2,500.00		:30	P-02	NM	1	\$2,500.00
	VHIO 10/23/1 Start Date 10/17/16		Sun Prime Ho Weekdays 1	our 1 7:00 P Spots/Week 1	M-8:00 PM <u>Rate</u> \$6,000.00		:30	P-02	NM	1	\$6,000.00
	VHIO 10/23/1 Start Date 10/17/16	End Date	Sun Prime Ho Weekdays 1	our 3 9:00 Pl Spots/Week 1	M-10:00 PN <u>Rate</u> \$3,000.00		:30	P-02	NM	1	\$3,000.00

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Signature:

Alt Order #

08/18/16 / 08/18/16

WHIO-TV PO Box 809606 Chicago, IL 60680-9606 (855) 333-2676

	151354 /	08339007
Contract Dates 10/17/16 - 10/26/16	Product STRICKLAND SENATE	Estimate #
Advertiser		nal Date / Revision

Contract / Revision

*Line Ch Start Da	ate End Date De		Start/End Time Da	Spots ys Length Week		Type Spots	Amount
Start Date	End Date Week	days Spots/We	eek Rate	****			
				Totals	0.00	41	\$67,575.00
Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount			
09/26/16 -10/23/16	41	\$67,575.00	(\$10,136.25)	\$57,438.75			
Totals	41	\$67,575.00	(\$10,136.25)	\$57,438.75			

Pol/T Strickland/D/Sen/OI

Date:

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REP HEADLINE# 8339007
\*\*\* UNAPPROVED REV #1 \*\*\*

REP: TEL# 312-228-7007 FAX# 312-222-5519

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET HARRIS REPORT FROM REP AUG18/16 16.35

\*\*CHANGES\*\* \*\*\* WHIO-TV \*\*\*

CTITIEN	ATES_	PRDCT STRICKLAND SENATE	ORDER # / JO	- 5-2		AGY #	ADV #
STATE TAX	OCT17/16	ND SENATE	1	7		AGY. NAME	ADV. NAME
TAXCO-OP BILLING NEEDED	OCT26/16 WK-2	EST#COMMENTS: (LINE, ORDER, INVOICE)	CONTRACT # 8339007	CHICAGO, IL 60654	730 NORTH FRANKLIN	E AKP MESSAGE & MEDIA	ADV. NAME POLI/T STRICKLAND/D/SEN/OH
		DICE)	CLASS: NATL.		SALES PRSN C	BUYER NAME D	REP.#
DATE_AU			LOCAL REC		CH- ANDREW HAUCK	DEBRA SCHOMMER KLEIN	OFF.# SAI
DATE_AUG18/16 16.35			REGIONAL				SALESMAN #

REP: CORRECTED RATES ON LNS 1-16,22-23,25-35,37 & 39-40. CORRECTED TP ON LN24. TTL CXL \$4,125 RVSD TTL \$67,575 PLS CFM, THANKS!

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

PROGRAM: DAYBREAK EDT CON COM1: CORRECTED RATE FROM \$1600	3 RZ 600A-700A 30	PROGRAM: DAYBREAK EDT CON COM1: CORRECTED RATE FROM \$1600	2 RZ 600A-700A 30	PROGRAM: DAYBREAK ED 530 CON COM1: CORRECTED RATE FROM \$1000	1 RZ 530A-600A 30	:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : LINE#: :
	\$1,100.00		\$1,100.00		\$825.00	RATE
	10/20		10/18		10/17	: START
	10/20		10/18		10/17	: END
	Ц		L		Д	END :SPTS: WEEK
	THU		TUE		MON	WEEK : DAYS
	Н		1		1	: TOTL:

REP: TEL# 312-228-7007 FAX# 312-222-5519
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

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	HARRIS REPORT F	ストびと・・・
**CHANGES** **	FROM REP	
*** WHIO-TV ***	AUG18/16 16.35	

PROGRAM: NWSCENTER NOON CON COM1: CORRECTED RATE FROM	12 RZ 1200N-1230P 30	PROGRAM: NWSCENTER NOON CON COM1: CORRECTED RATE FROM	11 RZ 1200N-1230P 30	PROGRAM: PRICE IS RIGHT CON COM1: CORRECTED RATE FROM	10 RZ 1100A-1200N 30	PROGRAM : DR. PHIL CON COM1: CORRECTED RATE FROM	9 RZ 1000A-1100A 30	PROGRAM: KELLY & MICHAEL CON COM1: CORRECTED RATE FROM	8 RZ 900A-1000A 30	PROGRAM: CBS THIS MRG 2 CON COM1: CORRECTED RATE FROM	7 RZ 700A-900A 30	PROGRAM: CBS THIS MRG 2 CON COM1: CORRECTED RATE FROM	6 RZ 700A-900A 30	PROGRAM: CBS THIS MRG 2 CON COM1: CORRECTED RATE FROM	5 RZ 700A-900A 30	PROGRAM: DAYBREAK EDT CON COM1: CORRECTED RATE FROM	4 RZ 600A-700A 30	:LINE#:REP :CD: TIME PERIOD : LGTH : :
\$1600		\$1600		\$1600		\$900		\$800		\$1400		\$1400		\$1400		\$1600		: SEC
	\$1,500.00		\$1,500.00		\$1,400.00		\$550.00		\$500.00		\$900.00		\$900.00		\$900.00		\$1,100.00	RATE
	10/21		10/18		10/17		10/19		10/17		10/21		10/19		10/17		10/21	: START
	10/21		10/18		10/17		10/19		10/17		10/21		10/19		10/17		10/21	: END
	ц		1		1		1		ц		1		1		Ľ		1	:SPTS:
	FRI		TUE		MON		WED		MON		FRI		WED		MON		FRI	WEEK : DAYS
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GRAM : COM1:	GRAM : COM1:	OGRAM : N COM1:		OGRAM :	** **	** **	PROGRAM : CON COM1:	
WHEEL OF FORTUNE CORRECTED RATE FROM	WHEEL OF FORTUNE CORRECTED RATE FROM	NEWSCENTER 7 CORRECTED TP FROM	ED RATE FR	ED RATE FR	ED RATE FR	ELLEN CORRECTED RATE	ELLEN CORRECTED RATE	TIME PERIOD :  400P-500P  ELLEN CORRECTED RATE
0 \$1800	0 M \$1800	6-630P	30 OM \$2600	30 OM \$2600	OM \$1200	30 FROM \$1200	30 FROM \$1200	1GTH : SEC : 30
\$1,850.00	\$1,850.00	\$600.00	\$2,200.00	\$2,200.00	\$800.00	\$800.00	\$800.00	: RATE
10/21	10/19	10/22	10/21	10/18	10/21	10/20	10/19	: START : DATE 10/17
10/21	10/19	10/22	10/21	10/18	10/21	10/20	10/19	: END : DATE
Д	Н	1	1	н	н	Н	д	:SPTS: W : /WK: I
FRI	WED	SAT	FRI	TUE	FRI	THU	WED	WEEK : INVT : MON
								DAYS
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REP: TEL# 312-228-7007

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

\*\*CHANGES\*\* \*\*\* WHIO-TV \*\*\*

GRAM: COLBERT CBS COM1: CORRECTED RATE	ERT CBS ECTED RATE	34 RZ 1135P-1235A	PROGRAM: NEWSCENTER 7 CON COM1: CORRECTED RATE F	33 RZ 1100P-1135P	PROGRAM: NEWSCENTER 7 CON COM1: CORRECTED RATE F	32 RZ 1100P-1135P	PROGRAM: NEWSCENTER 7 CON COM1: CORRECTED RATE F	31 RZ 1100P-1135P	GRAM : NEWSCENTER 7	30 RZ 1100P-1135P	PROGRAM: NEWSCENTER 7 CON COM1: CORRECTED RATE	29 RZ 1100P-1135P	PROGRAM: ENT TONIGHT 30 CON COM1: CORRECTED RATE	28 RZ 730P-800P	PROGRAM: ENT TONIGHT 30 CON COM1: CORRECTED RATE	27 RZ 730P-800P	:LINE#:REP :CD: TIME PERIOD :
30 FROM \$	FROM \$		FROM S	30	FROM	30		30	FROM	30	FROM	30	FROM	30	FROM	30	LGTH
\$800	\$800	j	\$2200		\$2200		\$2200		\$2200		\$2200		\$1800		1 \$1800	J	
\$900.00		\$ 900 00		\$2,100.00	•	\$2.100 00	30,100.00	200		\$2.100.00	+ + + + + + + + + + + + + + + + + + + +	\$2,100.00	+	81,850.00	*+**	0 0	RATE
10/21	10/19		10/23		10/22	1	10/21		10/19	1	10/17		10/20		10/18	: DATE	
10/21	10/19		10/23		10/22		10/21		10/19		10/17		10/20		10/18	: END	
ם	Д		1		1		1		1		Н		ħ		ם	:SPTS: WEEK	
FRI	WED		SUN		SAT		FRI		WED		MOM		ТНП		TUE		
1	ı		1		Н		ц		ц		1		1		7	DAYS : TOTL:	

REP HEADLINE# 8339007
\*\*\* UNAPPROVED REV #1 \*\*\*

REP: TEL# 312-228-7007
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP
\*\*CHANGES\*\* \*\*

AUG18/16 16.35

MOD CODE A-ADD B-BUY TYPE C-CANCELLED P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S.	MARKET TOTALS \$130,363 WHIO 55% SHARES ARE ESTIMATED!!  SVC- NSI BOOKS- NOV/16  DEMOS- RA35+*	PROGRAM: 60 MINUTES CON COM1: CORRECTED RATE FF	GRAM: HAWAII 5-0 CBS COM1: CORRECTED RATE	RZ 900A-1030A GRAM: CBS SUN MRG COM1: CORRECTED RATE	CD: TIME PERIOD .
Š	WDTN 8%	30 FROM \$3200	30 FROM \$2800	30 FROM \$1200	
DE-DELETE E-EFF	WKEF 20%	\$6,000.00	\$2,500.00	\$1,300.00	
DATES T-TIME	WRGT 17%	10/23	10/21	: S	
L-LENGTH M-MA X-LATE Y-DAYS	CABL 0%	10/23	10/21	TART : END ATE : DATE 23 10/23	
M-MAKEGOOD N-PR DAYS Z-COMMENTS	CONTRACT TOTAL	н	1	:SPTS: E:/WK:	
Q	TOTAL SPOTS	NDS	FRI	WEEK : INVT :	
FRAM NAME *-MULTIPLE	67575.00 41	д	Н	DAYS : TOTL: :SPTS:	